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Glorious *Gladiolus*

1934

PRICE LIST

BAY STATE BULB CO.

MANSFIELD, MASS.

U. S. DEPARTMENT OF AGRICULTURE,

WASHINGTON, D. C.

BUREAU OF PLANT INDUSTRY
Horticultural Crops and Diseases

M. R.

8-3591

MANSFIELD, MASS.
BUREAU OF PLANT INDUSTRY
Horticultural Crops and Diseases



GLAD FANS

Here is a Glad all of you should have in your collections.

PINK PEACE

Color—Pure light Pink

Price per 100 Bulbs—

No. 1	No. 2	No. 3	No. 6	Bulblets
\$10.00	\$7.50	\$5.00	\$2.50	\$1.00

25 at 100 price rate, except bulblets

— Stock Limited —

This variety grows, blooms and propagates
the same as Peace

Prices quoted are net postpaid
Prompt Shipments

Bay State Bulb Co.

481 South Main Street
MANSFIELD, MASS.

Our Catalogue

We wish to write a line about our Catalogue. We will give you facts before you place an order with us. Our Catalogue has the varieties listed in alphabetical order by their class. Some bulbs are cheaper than others because these varieties propagate much faster and the bulbs are plentiful. Newer varieties are, of course, scarce.

If you are acquainted with the raising of Gladiolus, it is always best to try a few of the higher priced varieties; if you are a beginner or want a few Gladiolus for a small garden, it is wiser to try a few inexpensive varieties, or better still, one of our Famous Bay State Collections, number 1, 2 or 3.

Each year we find a few varieties that do not bloom well, and we discard them. Other varieties increase to such a vast amount that we are enabled to drop them to the lower priced varieties. This year we have many new ones and we are asking our customers to try a few of these new kinds along with the older varieties.

On Pages 12 and 13 you will find Collections that are all that we advertise them to be. One of these Collections will take up only a small space in your garden and you will have blooms from July until frost.



TERMS

Terms are cash with order or one third with order and balance before shipment, or bulbs will be shipped C. O. D.

Prices quoted are net postpaid.

Not less than 3 bulbs of a kind at dozen rate.

Not less than 25 bulblets of a kind at 100 rate.

No order accepted for less than \$1.00.

Special prices for lots of 100 or more on request.

Where prices are given as 2 for 10 cts. or 2 for 15 cts., please do not ask us to send 1 each of 2 or 3 kinds. It costs us just as much to put up an item of 1 bulb as for 2 or 3, and we lose money on items for less than 10 cts.

Even at these extremely low prices you will find included many varieties that are consistent winners at the largest shows. All will produce beautiful flowers. Our stock is carefully grown and of the highest quality, and at these prices offer values which we believe will be hard to duplicate.

In most varieties we can furnish small bulbs, $\frac{3}{4}$ to 1 inch in diameter, at one half these prices. These small bulbs, with good care, will produce excellent blooms, and will make more bulblets than larger bulbs.

We exercise great care in keeping our stock true to name and will replace without charge any bulb proving untrue. An error sometimes occurs but we are always glad to make adjustment to the customer's satisfaction.

3 Bulbs Each of the 30 Varieties Listed On This Page
90 Bulbs In All—\$3.00

Each variety packed separately

2 for 10 cts. Doz. 50 cts. Bulblets 15 cts. per 100

ALBANIA. Popular commercial white.

ANNIE LAURIE. Light rosy pink.

CARMEN SYLVA. Snow white, penciled lilac.

CRIMSON GLOW. Fine midseason deep red.

CRYSTAL WHITE. Pure white, rose markings.

DIANA. Blood red.

E. J. SHAYLOR. Pure rose pink. Ruffled.

ETHELYN. Tall orange yellow Prim. Grand.

EVELYN KIRTLAND. Tall rose pink. Very fine.

FLAMING SWORD. Tall early red. Many open.

GIANT NYMPH. Fine large light pink. Extra.

GOLD EAGLE. Very early deep yellow Prim. Ruffled.

HALLEY. Standard Florist's early salmon pink.

HERADA. Pure self mauve. Exquisite.

JOE COLEMAN. Fine large crimson red. Ruffled.

L'IMMACULEE. Clear white.

LILYWHITE. Standard early Florist's white.

LOS ANGELES. Tall grenadine pink. Popular.

LOUISE. Large clean lavender. Maroon marking.

MARNIA. Large grenadine orange. Prim. Grand.

MARY PICKFORD. Delicate creamy white. Early.

MRS. DR. NORTON. Lovely pink and cream. A favorite.

MRS. FRANCIS KING. Tall flame scarlet. Late.

MRS. F. PENDLETON. Rose pink, carmine blotch.

ODIN. Salmon pink, dark blotch. Early.

PEACE. Large late white, violet lines.

PRIDE OF WANAKAH. Fine deep rose, deeper blotch.

1910 ROSE. Fine early rose pink.

SCHWABEN. Canary yellow, purple spot.

WILBRINK. Flesh pink sport of Halley. Early.

3 Bulbs Each of the 30 Varieties Listed on This Page

90 Bulbs In All—\$5.00

2 for 15 cts. Doz. 75 cts. Bubblets 25 cts. per 100

AMERICA. Lavender pink, carmine throat.

APRICOT GLOW. Clear soft apricot.

A. B. KUNDERD. Cream overlaid pink. Finely ruffled.

AMERICAN BEAUTY. American beauty rose color.

BARON HULOT. Fine deep violet blue.

BYRON L. SMITH. Delicate lavender pink.

CAPT. BOYNTON. Pale lavender, purple blotch.

COPPER BRONZE. Like its name. Large flowers.

DR. F. E. BENNETT. Finest scarlet cut flower.

ELIZABETH SWARTLEY. Soft salmon pink, white throat.

FERN KYLE. Giant exhibition creamy white.

GOLDEN DREAM. Finest large deep yellow.

HENRY FORD. Clean deep purple. Many open.

MARIETTA. Rich salmon orange. Tall.

MRS. F. C. PETERS. Beautiful rose lilac, deeper blotch.

MRS. LEON DOUGLAS. Giant salmon rose, flaked.

MURIEL. Fine lavender blue.

NANCY HANKS. Orange pink with red lines.

ORANGE QUEEN. Apricot orange with red pencil markings.

OSALIN. Coral pink, fine pencil.

OPALESCENT. Pale lavender, self color markings.

ROMANCE. Smoky rose, edged blue. Unusual.

ROSE ASH. Ashes of roses. Very popular.

SCARLANO. Dark orange red. Ruffled.

SHELL PINK. LaFrance pink, paler throat. Extra.

SUNNYMEDE. Unusual shade of orange. A gem.

VIOLET BEAUTY. Cerise violet, purple blotch.

VIRGINIA. Scarlet, white pencil markings.

WHITE WONDER. Kemp's mammoth white.

MR. W. H. PHIPPS. Wonderful big LaFrance pink. Late.

3 Bulbs Each of the 22 Varieties Listed on This Page

66 Bulbs In All—\$5.00

Each variety packed separately

10 cts. each	Doz. \$1.00	Bulblets 50 cts. per 100
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AFLAME. Very large flame rose. Long spikes.

BENGAL TIGER. Striped smoky salmon. Unusual.

BERTY SNOW. Large clear lavender, one of the best.

CATHERINE COLEMAN. Giant salmon pink. Long spikes.

DR. MOODY. Popular early lavender. Long spikes.

DR. NELSON SHOOK. Fine deep tyrian rose.

EMILE AUBRUN. Coppery bronze, overlaid slate.

GERALDINE FARRAR. Fine light violet blue.

GLORIANA. Beautiful golden salmon. Tall.

KING SMOKE. Smoky old rose. Fine massive spikes.

LOYALTY. Large yellow, fine color. Strong grower.

MADAM Von KONYNENBURG. Fine light blue violet.

MARMORA. Greyish lavender with petunia purple blotch.

MARSHAL FOCH. Big rich salmon pink. Ruffled.

PERSIA. Deep blackish red. A real black beauty.

PFITZER'S TRIUMPH. Immense salmon red. Wonderful.

PRINCELY. Fine large white, flushed pink.

PRIMROSE PRINCESS. Soft primrose yellow.

PURPLE GLORY. Giant velvety maroon. Ruffled.

RITA BECK. Fischer's sensational flesh pink.

SARABAND. Smoky plum. Cream throat.

SWEET ROSE. Delicate soft rose pink.

We Guarantee

**Our bulbs to reach you Free
from Thrips or disease**

15 cts. each **Doz. \$1.50**

BETTY NUTHALL. Late orange salmon. Very fine.

DOLLY VARDEN. Yellow prim with drawn red border.

Fine for cut flowers for home, many open.

GOLDEN WEDDING. Soft orange, beautiful.

LAUGHING WATER. Rich salmon rose, yellow throat.

Nice spike.

MARY CAPEN. Orange with scarlet pencil markings.

MELBA. Fine creamy salmon. Fine spikes.

MINUET. Clear sparkling lavender. Wonderful.

ROZAN. Delicate rose pink. Large and tall.

SALBACH'S PINK. Geranium pink. Rose throat on yellow.

VEILCHENBLAU. Fine exhibition dark violet blue.

WINGED VICTORY. Large light pink. Self markings.

25 cts. each **Doz. \$2.50**

BLEEDING HEART. A livid pink with a red blotch. Many first prizes.

CONFLAGRATION. Pure orange red. Large open bloom.

CORAL PEACH. Light orange red. Large and a good number of blooms open.

MADGE. A light, bright pink. Extra fine bloom.

MINTON ROSE. Light orange red with deeper tips. Large strong.

MOTHER MACHREE. Best of the smokies. A truly wonderful variety.

MRS. F. E. BENNETT. Milk white with large purple blotch.

RUGBY. Light violet red or lavender. Large and strong.

30 cts. each **Doz. \$3.00**

BIG BROTHER. Red violet or what is usually called a rich dark purple.

MANHATTAN. Dark violet red or purple red, large.

PURPLE LADY. Red violet or purple with darker throat. Large and early.

50 cts. each **Doz. \$5.00**

GLORITONE. Lighter orange red. Six or more large blooms open.

JEANETTE. A fine pink with creamy lower petals.

MINNEHAHA. Lighter orange red called a bright pink usually. Ruffled.

SILVERADO. Something of the style of Betty Nuthall, pink. Late. Extra.

75 cts. each **4 Bulbs Each Variety—\$7.00**

LADY GRACIOUS. Pale red orange flecked with bright red orange. Fine.

REBECCA. Pale pink or cream tinged with blush red throat.

STYLIST. Light orange red overlaid with red. Very classy.

This Variety Is Worth Trying at \$1.00 Each.

WINNIE MAE. Very light cream almost white. Large ruffled bloom.

We especially urge that wherever possible at least 100 bulbs be planted, including early, mid-season and late varieties, so that you may have enough open at one time to cut an attractive bouquet, also have a long season of bloom. This may be done in a small space as they may be planted from 4 to 6 inches apart. If possible grow them by the thousand. Select a few by name for a trial garden and plant one or more thousand mixed bulbs in a bed for landscape and cutting. For this purpose you will find special collections on pages 12 and 13 admirably adapted. A bed 3 feet wide and 50 feet long is ample for 1000 bulbs.

SPECIAL OFFERS

We have a large supply of good blooming size bulbs 1 inch and over in the following varieties and offer them in quantity at reduced prices. Postage prepaid.

	Per 25	Per 50	Per 100
A. B. KUNDERD -----	.50	.85	1.50
AFLAME -----	.75	1.25	2.50
ALBANIA -----	.50	.85	1.50
AMERICA -----	.50	.85	1.50
AMERICAN BEAUTY -----	.50	.85	1.50
ANNIE LAURIE -----	.50	.85	1.50
APRICOT GLOW -----	.50	.85	1.50
BARON HULOT -----	.50	.85	1.50
BERTY SNOW -----	.75	1.25	2.50
BETTY NUTHALL -----	1.00	1.75	3.00
BYRON L. SMITH -----	.50	.85	1.50
CAPTAIN BOYNTON -----	.50	.85	1.50
CARMEN SYLVA -----	.50	.85	1.50
CRIMSON GLOW -----	.50	.85	1.50
COPPER BRONZE -----	.50	.85	1.50
DR. F. E. BENNETT -----	.60	1.00	1.75
DR. MOODY -----	.75	1.25	2.50
E. J. SHAYLOR -----	.50	.85	1.50
ELIZABETH SWARTLEY -----	.60	1.00	1.75
ETHELYN -----	.50	.85	1.50
EVELYN KIRTLAND -----	.50	.85	1.50
FERN KYLE -----	.50	.85	1.50
FLAMING SWORD -----	.50	.85	1.50
GERALDINE FARRAR -----	.60	1.00	1.75
GIANT NYMPH -----	.50	.85	1.50
GLORIANA -----	.75	1.25	2.50
GOLD EAGLE -----	.50	.85	1.50
GOLDEN DREAM -----	.50	.85	1.50
HALLEY -----	.50	.85	1.50
HENRY FORD -----	.50	.85	1.50
HERADA -----	.50	.85	1.50
JACK LONDON -----	.50	.85	1.50
JOE COLEMAN -----	.50	.85	1.50
KING SMOKE -----	.75	1.50	2.50

	Per 25	Per 50	Per 100
LILYWHITE .....	.50	.85	1.50
LONGFELLOW .....	.50	.85	1.50
LOS ANGELES .....	.50	.85	1.50
MARIETTA .....	.50	.85	1.50
MARNIA .....	.50	.85	1.50
MARY PICKFORD .....	.50	.85	1.50
MELBA .....	.50	.85	1.50
MINUET	1.00	1.75	3.00
MRS. DR. NORTON .....	.50	.85	1.50
MRS. FRANCIS KING .....	.50	.85	1.50
MRS. F. PENDLETON .....	.50	.85	1.50
MRS. F. C. PETERS .....	.50	.85	1.50
MRS. LEON DOUGLAS .....	.50	.85	1.50
MR. W. H. PHIPPS .....	.60	1.00	1.75
MURIEL .....	.50	.85	1.50
NANCY HANKS .....	.50	.85	1.50
ODIN .....	.50	.85	1.50
OPALESCENT .....	.50	.85	1.50
ORANGE QUEEN .....	.50	.85	1.50
OSALIN .....	.50	.85	1.50
PEACE .....	.50	.85	1.50
PERSIA .....	.60	1.00	1.75
PINK WONDER .....	.50	.85	1.50
PRIDE OF WANAKAH .....	.50	.85	1.50
PRIMROSE PRINCESS .....	.60	1.00	1.75
PURPLE GLORY .....	.75	1.25	2.50
RICHARD DIENER .....	.50	.85	1.50
ROMANCE .....	.50	.85	1.50
ROSE ASH .....	.50	.85	1.50
ROSE MIST .....	.60	1.00	1.75
1910 ROSE .....	.50	.85	1.50
SARABAND .....	.75	1.25	2.50
SCARLANO .....	.50	.85	1.50
SCHWABEN .....	.50	.85	1.50
SHELL PINK .....	.50	.85	1.50
SUNNYMEDE .....	.50	.85	1.50
SWEET ROSE .....	.75	1.25	2.50
VIOLET BEAUTY .....	.50	.85	1.50
VIRGINIA .....	.50	.85	1.50
WHITE WONDER .....	.50	.85	1.50
WILBRINK .....	.50	.85	1.50

SPECIAL COLLECTIONS

FAMOUS BAY STATE NO. 1 COLLECTION

INTRODUCTORY OFFER

100 Bulbs for \$1.00 Postpaid **6 lots for \$5.00**

This Collection is a wonder for the money involved and the small space it takes up in your garden. We are constantly improving the quality of this collection and will this year again add a few choice varieties. Bulbs are all good blooming size 1 inch and over, not less than 30 varieties with a good assortment of color.

SPECIAL—If shipped in one package we will send 6 of these collections for \$5.00. Make up a club among your neighbors and get yours free. We can make this offer because on a shipment of 6 Collections in one package there will be a saving for us on postage.

NO. 2 CUT FLOWER COLLECTION

100 Bulbs for \$2.00 Postpaid **4 lots for \$6.00**

1000 Bulbs for \$12.00

This collection consists of larger bulbs, $1\frac{1}{4}$ inch and over, all colors, and will make fine blooms. Bulbs included are mostly popular commercial varieties such as Crimson Glow, E. J. Shaylor, Flaming Sword, Giant Nymph, Carmen Sylvia, Joe Coleman, Los Angeles, Mrs. F. Pendleton, Mrs. Dr. Norton, Golden Dream, Mrs. F. C. Peters, Mrs. Leon Douglas, etc., with a good sprinkling of newer kinds. This is a well balanced collection and sure to please.

NO. 3 RAINBOW COLLECTION

100 Bulbs for \$3.00 Postpaid **4 lots for \$10.00**

1000 Bulbs for \$20.00

We are putting special emphasis on this collection this year and are trying to make it an outstanding assortment. It will be made up entirely of named varieties and we guarantee at least 30 kinds. We will also make this collection up to your satisfaction. If you like light or dark shades or more red, pink or yellow etc., just advise us when placing your order and we guarantee that you will be satisfied at blooming time. Remember our guarantee,—SATISFACTION GUARANTEED OR MONEY BACK.

NO. 4 SEPARATE COLORS COLLECTION

100 Bulbs for \$3.00 Postpaid **4 lots for \$10.00**
200 each color, 1000 in all for \$20.00

This collection is made up of named varieties, assorted to color as follows—25 Red, 25 White, 25 Pink, 25 Yellow and 25 Blue or Violet shades. Each color will include several varieties unless requested one variety, which will be our selection. This is a real good collection and has been popular.

NO. 5 OUR BAY STATE SPECIAL

600 Bulbs for \$10.00 Postpaid
300 Bulbs for 6.00 Postpaid

This collection consists of 12 bulbs each of 50 different varieties, each separate and labeled. It will include a wide assortment of colors and a good range of early, mid-season, and late varieties, including a number of exhibition kinds. This is a real comprehensive collection and will in itself provide a fine GLORIOUS GLADIOLUS GARDEN. A fine display for a very modest price.

GUARANTEE

All bulbs in these collections are large blooming size bulbs, $1\frac{1}{4}$ inch or over in diameter, except No. 1, which are 1 inch and over. All bulbs in these collections are guaranteed to satisfy you. If for any cause you are not satisfied, return bulbs at once to us and your money will be promptly returned.

Prices on all varieties described herein are for young plump healthy bulbs, 1 1/4 inches in diameter or over. These young vigorous bulbs will give much better results than large flat old bulbs, which often have been forced. Experienced growers very rarely buy large bulbs if young stock is available.

We take great pride in the quality of our stock and guarantee our bulbs to be healthy, clean and of the highest quality, and if given fair treatment will please the most critical grower.

We specialize in carefully selected, well balanced assortments, finding that many home gardeners do not care to undertake the extra care of keeping varieties separate. On pages 12 and 13 we offer a number of these carefully assorted collections, and believe one may be chosen to meet almost any need. We give this matter our personal attention and have hundreds of letters of commendation and praise. We believe that you, too, will be delighted with the blooms from one of these collections.

Take your Catalogue and go over it with your friends and order in larger quantities. We will gladly pack them according to your directions and ship in one package to you for your distribution.

Place your order as soon as possible with a small deposit and we will hold your order of bulbs until you are ready to receive them.

Many of the newer varieties have won prizes in Gladiolus Exhibits. Why not try a few to exhibit in your local show this Fall?

Then on pages 10 and 11 we have listed varieties that we have in large quantities. We list these as specials to give our customers an opportunity to choose the varieties that they are interested in, in larger quantities at reduced prices.

READ THE CULTURE DIRECTIONS.

Don'ts for Gladiolus Growers

DON'T—When you receive your order of bulbs, leave them in a tight box or bag. Bulbs are alive and need fresh air.

DON'T—When planting your bulbs, plant too deep. Plant large bulbs 6 inches deep, medium sized bulbs 4 inches deep, bulbs $\frac{1}{4}$ to $\frac{1}{2}$ inches 3 inches deep and bulblets $1\frac{1}{2}$ to 2 inches deep.

DON'T—Neglect to fight the worst enemy to Gladiolus, the weeds. Keep after them while they are small, cultivate often.

DON'T—Use a dull knife or scissors to cut flowering spikes. Be sure to use a sharp knife and leave at least four leaves to produce good bulbs for the following season.

DON'T—Dig your bulbs this fall and throw them into burlap bags and put them in a corner of your cellar. Utmost care should be taken in storing bulbs, a few days out in the sun and wind will help cure them and then store them in shallow boxes two or three inches deep. Look at your bulbs during the winter and give them an airing.

NOTE—

These don'ts I hope will be helpful to all. Having supervised the shipping of nearly 95,000 dozen Gladiolus blooms and the harvesting of four million bulbs during the season of 1933, I feel that I would like to pass on to our customers some of the helpful hints I have gleaned by personal experience. If any of our customers have Gladiolus problems, I will be pleased to give them any information that I can in regard to the growing or harvesting of Gladiolus bulbs. Just drop me a line.

(Signed) — R. J. KOUKOL



Bay State Bulb Co.

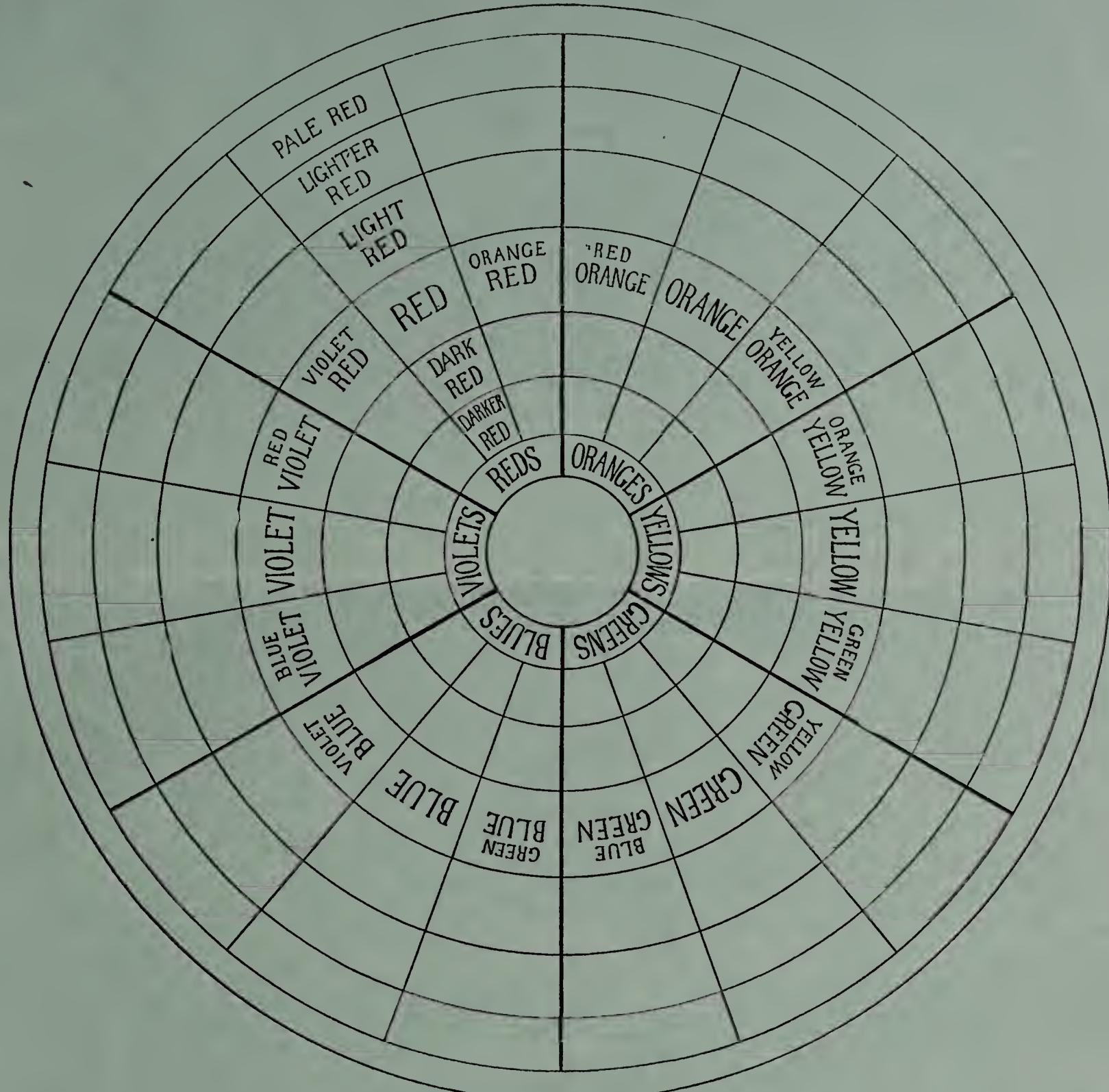
Mansfield, Mass.

R. J. KOUKOL, *Proprietor*

Farms: Norton, Mass.

Visitors Welcome

Fischer Color Chart Free to New Members



This color chart (12x12 inches) printed in 108 colors, tints and shades will be given free to every new member of The New England Gladiolus Society who joins before November 1, 1934.

- (2) Each new member will receive a copy of the 192 page 1933 book.
- (3) Each new member will receive a copy of the big 1934 book to be issued in Feb. The information on thrips alone will be worth many times the dollar membership fee. A SURE CURE. Remember only one dollar for the two big books and the color chart and membership until Dec. 31, 1934. SLOGAN "5000 MEMBERS IN 1934".

APPLICATION BLANK FOR NEW MEMBERS

New England Gladiolus Society

C. W. BROWN, *Secretary*,
ASHLAND, MASS.

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Please enroll me as a member of the NEW ENGLAND GLADIOLUS SOCIETY, and mail a copy of the 1933 Year Book and Color Chart, for which I enclose \$1.00 for dues for 1934. (Cloth bound year book 50c extra if desired). 1934 Year Book ready in February will also be sent free.

(PLEASE PRINT NAME AND ADDRESS)

Name _____ Professional _____
Amateur _____ Mark Out One

Street and Number _____

Post Office _____ State _____

Make checks payable to the NEW ENGLAND GLADIOLUS SOCIETY.

Credit this membership to Fair State Auto Co.

Wellesley, Mass.

CULTURE

Gladiolus bulbs should be planted in full sunshine and will not thrive in shady places. If planted in rows we recommend a double row with bulbs about 4 inches apart; if in beds plant from 4 to 6 inches each way. Plant from 4 to 6 inches deep on moderately rich soil and do not allow bulbs to come in contact with fresh manure. It is best to apply manure in the fall and dig it into the soil in the spring. They may be planted any time after the ground is fit to work and should be kept free from weeds at all times. With clean cultivation it is seldom necessary to apply water, but if it becomes necessary, water very thoroughly about once a week, rather than a little every day.

When cutting flowers leave 4 full leaves to mature the bulb. Remove faded flowers and cut off a little of the stem every day and they will last a week or more in good condition.

When leaves turn yellow or are killed by frost dig up the bulbs, cut off the tops close to the bulb, and spread out in the sun to dry. When thoroughly dry place in shallow boxes and in a dry frost proof place. Do not store in tight bags or in deep boxes as they must have good ventilation or they will mould and rot. The old dried up bulbs and bulblets may be removed at any time before planting.

If you have the room you will find much enjoyment in planting the bulblets and watching them develop. Plant thickly in rows about 2 inches deep early in the season. While germination is somewhat uncertain yet if you have fair success you will find this a very inexpensive way to secure a stock of some of the higher priced varieties.

CAUTION

When you receive bulbs, no matter where from, open packages immediately to admit air, and store in a cool place but keep from frost. Leave top of bags open, or better place in shallow box. They must not be left in closed bags.

